

Position: Engineering Managing Director

Location: London - Hackney / Crawley

THE COMPANY

Founded in 2014 in London, Entropea Labs is an innovative, sustainable energy and technology start-up, which focuses on the development and optimisation of high efficiency and scalable heat to power systems. Entropea Labs technology can convert unused and wasted heat into renewable electricity from a number of heat sources including: Solar heat, biomass, industrial waste heat and Combustion Engines. Entropea Labs aims to be a leader in waste heat to energy for various commercial applications. Currently the company is expanding its technical team to be formed by a minimum of 5 core engineers.

For more information visit: www.entropea.com

THE OPPORTUNITY

Entropea Labs is seeking an experienced and highly driven individual to manage the engineering team and assist the company launch its technology into the market.

Duties & Responsibilities

- Develop company strategies and execute based on approved business plans
- Finalise the pre-commercialisation phase of product development
- Oversee the completion of two major government grants
- Assist securing equity investments
- Develop value proposition and sales pipeline to drive revenue and increase market share
- Maximise sales opportunities by implementing customer, reseller and partnership business plans.
- Engage with Government bodies to ensure tender and grant opportunities are properly presented
- Oversee day to day activities of the company
- Report daily to the company Director

In addition the successful candidate will be an Executive on the Board and perform the role of Company Secretary:

- Preparation and filing of annual statement and annual accounts
- Liaison with company accountants
- Report to shareholders

SKILLS AND EXPERIENCE

- Experience in leading technology and engineering teams
- Experience in managing a business or business unit, including business planning, budgeting and financial reporting
- Familiar to the dynamic environment of a start-up
- Background in industrial sector involved in heat intensive processes
- 5+ years' experience in engineering and technology sector
- Experience in project management and use of project management software. Past experience on project managing government grants
- Ability to be strategic but also hands-on and confident
- Attention to detail, use logic and assumptions to overcome ambiguity and complexity to deliver practical solutions
- Excellent writing, presentation, and conversational skills
- Proven results in identifying, attracting, retaining, managing and leading talent
- Proven people management skills, priority setting, managing and coaching, developing strong collaborative culture
- Proposal writing skills for tenders and grants
- Absolutely motivated and goal oriented

Reporting to:

Board of Entropea

Employment status

The successful candidate will become a full-time employee of Entropea and hold an executive position on the Board of the Company.

Only candidates with right to work in the UK will be considered. Sponsorship not offered.

Preferred Start Date

October 1st 2018